

**What:** Getting a Handle on the Barriers to Financing Sustainable Agriculture: The Gaps Between Farmers & Lenders in Minnesota and Wisconsin

**Keywords:** Food system > Economic feasibility, Food system > Sustainability, Social collaborations > Dialogue / partnership

**When/Where:** Published June 2003, surveyed in 2002  
Respondents from Minnesota & Wisconsin

**Who:** Produced by the Land Stewardship Project, research funded by USDA's Sustainable Agriculture Research and Education (SARE) program  
Audience: sustainable farmers (or those interested in getting into sustainable ag), lenders, policy makers

**Why:** To investigate the challenges of the farmer-lender relationship / farmers' entrepreneuring efforts (to expand on anecdotal knowledge by surveying both sides)

**How:** Surveys sent to 1600 ag educators, lenders, & sustainable farmers (all represented in the survey administration team). "Sustainable" farmers targeted because of membership in sust ag organization(s).